

# FIG INCENTIVE PROGRAMS

## FIG INCENTIVE TRIP

FIG's 2012 Incentive Trip is to New York City! 200,000 of net CPC's will qualify you and a guest for this trip.

## PRODUCER PAYCHECKS, PERSONAL PROFIT SHARING, AND MARKETING POINTS

The chart below gives you an example of what FIG's marketing reimbursement programs can add to your business!

	Year 1	Year 2	Year 3	Year 4	Year 5
Total Annuity Production	3,000,000	3,000,000	3,000,000	3,000,000	3,000,000
Total CPCs	300,000	300,000	300,000	300,000	300,000
Producer Paycheck	\$4,500	\$4,500	\$4,500	\$4,500	\$4,500
Personal Profit Sharing	\$3,000	\$6,000	\$9,000	\$9,000	\$9,000
Total Payout	\$7,500	\$10,500	\$13,500	\$13,500	\$13,500
Marketing Points	4,500	4,500	4,500	4,500	4,500
<b>Overall Total</b>	<b>\$7,500 + 4,500 PTS</b>	<b>\$10,500 + 4,500 PTS</b>	<b>\$13,500 + 4,500 PTS</b>	<b>\$13,500 + 4,500 PTS</b>	<b>\$13,500 + 4,500 PTS</b>
	<b>12,000</b>	<b>15,000</b>	<b>18,000</b>	<b>18,000</b>	<b>18,000</b>

\*\*\*Based on Top GA Level contract | \*\*\*Excludes Annexus and Midland Business  
 \*\*\*Life, LTC, and DI premium count as well. 1 dollar of target premium equals 1 CPC.

## REFERRAL PROGRAM

Quite simply, the more producers you refer to FIG, the more money you make! Earn a trail off of a referral's business for as long as they produce with FIG!

	Year 1	Year 2	Year 3	Year 4	Year 5
Referral 1 CPCs	50,000	100,000	150,000	200,000	250,000
Referral 2 CPCs	100,000	125,000	150,000	175,000	250,000
Referral 3 CPCs	125,000	150,000	175,000	200,000	300,000
Total Referral CPCs	275,000	375,000	475,000	575,000	800,000
Referral 1 Trail Commissions	\$1,000	\$1,000	\$1,500	\$2,000	\$2,500
Referral 2 Trail Commissions	\$2,000	\$1,250	\$1,500	\$1,750	\$2,500
Referral 3 Trail Commissions	\$2,500	\$1,500	\$1,750	\$2,000	\$3,000
Total Referral Commissions	\$5,500	\$3,750	\$4,750	\$5,750	\$8,000



Financial Independence Group, Inc.

800.527.1155  
 info@figmarketing.com

www.figmarketing.com