



Over the next 12 months, FIG will invest millions of dollars in our Producer Paycheck Reward Program.

Write any annuity, life, or long term care business with us and we will pay you additional marketing dollars on top of your GA contract.

Silver Club Level

Advisor reaches the 100,000 CPC mark.

The Silver Club level equals 1%

Gold Club Level

Advisor reaches the 200,000 CPC mark.

The Gold Club level equals 1.5%

Platinum Club Level

Advisor reaches the 300,000 CPC mark.

The Platinum Club level equals 1.5%

Diamond Club Level

Advisor reaches the 400,000 CPC mark.

The Diamond Club level equals 1.75%

Qualifying for the Producer Paycheck Reward Program is earned each year and is based on an advisor's personal production with Financial Independence Group.

There are 4 qualifying levels: Advisor's Advantage Silver, Gold, Platinum, and Diamond Club levels.

This program is based on Combined Production Credit (CPCs) earned during the current year production. CPCs are a way to combine all lines of business, so they are weighted equally. Life production counts 100%, long term care production counts 100%, and annuity production counts 10%.

Example: \$100,000 of life premium would be equivalent to \$1,000,000 of annuity premium or \$100,000 of annuity premium would be equivalent to 10,000 CPCs.

Program Rules and Eligibility Requirements:

To participate in the Producer Paycheck Reward Program, you must be actively contracted with FIG. Producer Paycheck is a marketing reimbursement program. Levels are based on CPCs earned during current year. This is an annual program, and you must be registered to participate. This program is for the writing agent only. FIG reserves the right to terminate or modify this program at any time. All final decisions are left to the discretion of FIG. This program is for paid business with FIG only from January 1, 2011 through December 31, 2011. No exceptions. This program is for TOP GA contracts only direct to FIG. No exceptions. Due to carrier regulations, you must be able to provide receipts upon request to FIG for reimbursement purposes. **Agents participating in the Mentor Program are not eligible for FIG value added incentive marketing programs or reimbursements, including Producer Paycheck. **This program may exclude any business with Annexus Group and Midland. Agent must be enrolled in Advisor's Advantage to be enrolled in Producer Paychecks.**

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