

# ATLANTIS®

PARADISE ISLAND, BAHAMAS



DIRECTOR'S CLUB

**4-Days 3-Nights**

— OR —

PRESIDENT'S CLUB

**5-Days 4-Nights\***

April 19-22, 2012



Oxford Life is excited to announce the Atlantis Paradise Island Bahamas Resort® in Nassau as our 2012 rewards destination. Come and enjoy the world class accommodations of the Atlantis Paradise Island. The setting is stunningly beautiful and the amenities are legendary.

Don't pass up 4 days in paradise as a much deserved reward for your production efforts. **\*\$65,000 of qualifying premium earns an extended stay of five days and four nights.** Make plans to join us in 2012!

**See Qualification requirements on reverse side** ➤

Please note a correction on the last page of the calendar. The December 31st date should say "Writing Agent Qualifying Premiums should be at least **\$55,000.00**"

*One of life's rewards from...*

**OXFORD®**  
LIFE INSURANCE COMPANY

# QUALIFICATIONS

**SAVE THESE DATES**  
**April 19-22, 2012**

## QUALIFICATION PERIOD

New business received in our office from January 1, 2011, through December 31, 2011 will be counted toward Qualifying Premium.

## QUALIFICATION REQUIREMENTS

### Director's Club

Writing Producer - \$55,000  
MGA - \$300,000

### President's Club

Writing Producer - \$65,000  
MGA - \$350,000

1. Qualifying Premium = Issued annualized premium less lapsed annualized premium.
2. Replacement business will be credited at 100%, however a replacement percentage over 15% will disqualify the producer from attending.
3. 10 application minimum to qualify.
4. Annuities and the Advance Wealth Transfer product will be credited at 5% of the deposited premium upon receipt of the funds. Assurance will be credited at 100% of the annual premium.
5. President's club entitles the attendee to an extra night stay.
6. Producers may qualify by either individual production or as an MGA, but qualifying for both only qualifies one attendee.
7. MGAs with \$600,000 in production qualify for a second attendee and MGAs with \$900,000 in production qualify for a third attendee, subject to Oxford Life approval (Attendees must be down-line General Agents or approved office staff). Additional attendees are allowed to bring a guest and will receive the Director's Club accommodations (not eligible for the compensated extra night/day).

## OTHER CONTEST GUIDELINES

- Production cannot be accumulated between multiple producers for "Writing Producer" qualification purposes.
- Trip awards are for contracted Oxford Life producers and their guests only. No more than one guest per producer is permitted to attend.
- Interpretations of the rules will be at the sole discretion of Oxford Life.
- Contests may be discontinued or modified at any time at the sole discretion of Oxford Life.
- Oxford Life will host a welcome reception and an awards dinner along with an activity.
- There is no pro-rating of premium for producers appointed in 2011. The qualification is the same for all producers.
- Producers must be active and in good standing (persistence, mortality, etc.) with Oxford Life at the time of the event in order to qualify.
- All producers will receive a 1099 for the fair market value of the trip.

**Check your status at [www.oxfordlife.com](http://www.oxfordlife.com) or call 1-800-308-2318**



The SOLUTION —  
*Before life presents the problem.®*