



May 1-6, 2013

INTO THE WILD

Join the head of the pack and come celebrate your success at the extraordinary Palace of the Lost City

For a sneak peek of all South Africa has to offer, visit

avivausa.com/topproducersclub

Qualification Guidelines

Qualifying Period: **December 1, 2011 – December 31, 2012**

Top Producer

**You and a guest can spend 5 spectacular days at the Palace of the Lost City
May 1-6, 2013**

Production Credits: \$7 million

Elite Producer

**You and a guest can spend 2 extra days in South Africa on safari!
May 6-8, 2013**

Production Credits: \$11 million

Annuity Production: **Dollar for dollar**

Life Production: **20 X Target (minimum of 3 paid policies required)**

Example:

Agent sells \$5 million in annuities and \$100k of target life

Annuity Production: **\$5,000,000**

Life Production: **(20 X \$100k) = \$2,000,000**

\$5,000,000 + \$2,000,000 = \$7 million in production credits

- * You can combine your premium to reach the Top Producer or Elite Producer production levels.**
- * All life and annuity paid production received during the qualification period counts toward qualification.**

Qualification period is December 1, 2011 - December 31, 2012. All trip qualification requirements are based on Aviva Life and Annuity paid production received during the qualification period.

Trip awarded at discretion of Aviva; award is non-transferable. Producer must be in good standing during the qualification period and currently appointed with the company at the time of the trip. Only Production Credits from qualifying IMOs count toward the incentive. Award includes airfare, hotel and selected activities. No financial or other considerations in lieu of attendance. Aviva reserves the right to make contest changes or contest substitutions without notification. Winners are responsible for all taxes.