

2013 Royal Neighbors Sales Conference



2013 Royal Neighbors Sales Conference Four Seasons Resort Costa Rica May 28 - June 1, 2013

Experience the trip of a lifetime. Royal Neighbors of America will invite its elite producers to the exquisite Four Seasons Resort Costa Rica for an amazing rewards trip. We're pulling out all the stops for this event which will include the best of everything, from service and accommodations, to food and leisure activities.

The 2011 Hawaiian Holiday was one for the record books and Pura Vida will raise the bar even higher. You won't want to miss it! [Click here](#) to download a flyer for the Pura Vida: *living the good life* sales conference trip.

Qualifying period: September 1, 2011 through December 31, 2012

Writing agent production amount is 96,000. Production amount is equal to Weighted Premium of certificates issued during the Qualifying Period (less not-taken and surrendered certificates issued during the Qualifying Period)

Weighted Premium equals:

Term Life, Whole Life, Simplified Issue Whole Life/Graded Death Benefit

- 100% of annualized premium where first premium was drafted
 - 110% of annualized premium where first premium was CWA
- Universal Life
- 100% of the lesser of target or annualized premium
- Single Premium Whole Life
- 15% of single premium
- Single Premium Deferred Annuity, Single Premium Immediate Annuity
- 5% of single premium
- Flexible Premium Deferred Annuity
- 50% of flexible premium

Watch the video below to see how Royal Neighbors of America likes to reward our agents!