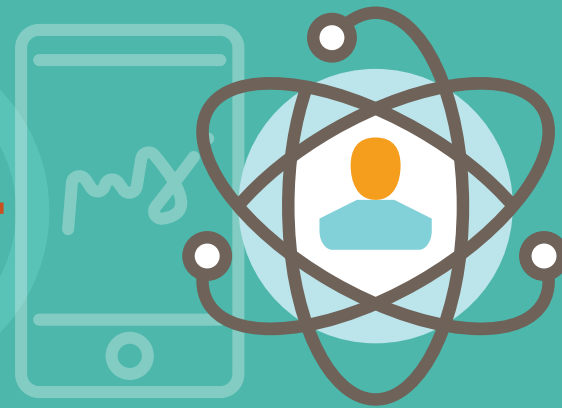


# Why Switch to eApps?

Our industry continues to drive forward as we acclimate to new processes that grant businesses and clients more flexibility. This has led to a higher adoption rate of e-applications for financial professionals everywhere. And if you haven't utilized them, you're missing out.



## Reasons to Use eApps



### Greater Flexibility

Who says you need to be in an office? With eApps, you can do business anywhere, in any setting.



### Connect with Ease

It doesn't matter where you or your clients are, eApps allow you to get applications done—whatever the situation may be.



### Faster Processing Time

Get applications processed faster with eApps. You'll find carriers prioritize and process eApps quicker than paper applications.



### Real-Time Submissions

Once you're done, applications get sent to the carrier in real-time. No more long waits. No more hassle.



### In Good Order, Always

In good order checks are done inside the application. It's managed by the insurance carrier, so you can rest easy knowing your applications are good to go.



## eApps FAQs

Implementing eApps has never been easier. Here are some answers to common questions you may have.

**What if I fill in information on the application before the appointment with my client?**

**A:** *This can be done in the e-application still. Simply start a new application and fill in as much information as you'd like, then save the application.*

**What if I usually have someone on my staff fill out the application for me?**

**A:** *Have your office staff sign into the FIG Agent Portal, and they can initiate the eApp for you.*

**My client(s) can't meet to sign their eApp. Is there another way?**

**A:** *You can complete the eApp, then email it to your client(s) for them to digitally sign. If needed, you can host a video conference to walk them through the application.*

**How can I write two applications for the same client with similar information?**

**A:** *It's easy. Once you've filled out one eApp, you can copy that application and it will pre-fill the new application with the same data.*

**What if I'm not tech-savvy and I don't want to look foolish in front of my clients?**

**A:** *Familiarize yourself with eApps a couple times before using them with clients. They're so easy! Not to mention, clients today expect solid tech options from their financial professionals.*



## How to Get Started

Getting started with eApps is simple with four easy steps.

1. Grab your computer, laptop, or tablet
2. Connect to the Internet
3. Login to the FIG Agent Portal or FIG Mobile App
4. Access either the Firelight® or iPipeline® e-App platforms and click "Start Application"



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### We're Here for You

If you have any questions, please contact your private client group. Soon, you'll be filling out eApps with ease.